



**RMD Board of Directors Meeting
Tuesday 3, August 2021 5:00 PM
Zoom
Minutes**

Present via Zoom: CB Betchel (Alpine Director), Larry Glueck (Jumping/Nordic Combined Director), Roger Perricone (RMD President), Adam Leseur (Freestyle Competition Committee Chair), Esther DelliQuadri (RMD Immediate Past President), Jason Napoli (RMD Treasurer), Ken Gay (RMSRO President), Tonia Shaw (RMD Secretary), Darlene Nolting (Rocky/Central Region Alpine Director)

Welcome – Call to Order – 5:05 pm

Approval of Minutes – 15 June 2021

Glueck – motion to approve

Betchel – 2nd

DelliQuadri has 1 thing – RMD got a debit card (not credit card) and motions to correct it – under Treasurer’s Report – relative to what was discussed during the meeting – minutes remain accurate

None opposed 5:09 pm – minutes approved

Approval of Agenda – 3 August, 2021

Gay – motion with minor correction of heading

Napoli – 2nd

Perricone – add budget approval under Treasurer’s Report

With minor caveats, date and budget addition

Agenda Approved 5:11 pm

President’s Report by Perricone

- Thank you to the Grant Committee for discussion relative to grant allocation
- Update on all Star passes – encouraged by CSCUSA to continue with revised All-Star Pass. Thanks to Kevin Hopkins on his efforts to guide the All-Star pass program through the Vail Resorts hierarchy.
 - Different level and number than in the past
 - 25 passes (used to be 50)
 - Financial aid need based
 - Achievement based
- Ask disciplines chairs to include competition scheduling progress in their report
- Thank you to Directors for their continued support of RMD
 - Ability to have outstanding athletics

Governance – BOD positions and elections will be at the Annual General Meeting in October.

- Date October 9th or 10th
- Location and potential COVID changes
- Directors with expiring terms – Perricone, President – Napoli, Treasurer - Bechtel, Alpine – Glueck, SJ/NC – Talbot, At Large
 - Help to recruit suitable replacement

- Formulate nomination committee from BOD and at least one member from outside of BOD
 - Kevin Ward to organize and move this effort forward
 - Perricone to continue to work with Ward on this

Treasurer's Report – Jason Napoli

- Budget – document shared – last year's actual vs this year's budget
 - Income - \$30K member dues (\$23K 2020)
 - \$30 in line with historical numbers
 - Additional Income – don't include market gains/investment returns
 - New column – Tech Income - \$2,800
 - \$1 increase for dues
 - Net of membership collection fee
 - Expenses – Accounting cost \$3K to \$6K
 - Paying for 2 returns in one year (pushed by COVID)
 - Bumping up bookkeeping expenses - \$3K bumped to \$7K
 - Office Manager money in play now – labor increase
 - All-Star – didn't spend all the money last year
 - \$6,500 this year
 - Fall Fest expenses
 - Awards 200 to 400
 - General up from \$2K to \$3K
 - Non-used money is donation to Home Team
 - Budgeted above \$3K but

Budget approval

Glueck – made motion

DelliQuadri – 2nd

5:25 pm motion carries

- **Investments -**
 - investment policy review and present at General Membership Meeting
 - We hold a template and have guidance
 - This should be concluded and ready to present by October meeting
 - Formalized for the General Membership Meeting
 - Phil from Baird and Napoli to work on
- **P & L**
 - Only note Home Team – significant Net Income over \$73K
 - Successful Golf Tournament
 - Strong Investment gains
 - Low expenses
 - Income average – move \$1.5K out monthly to investment account
 - Flexible number – some sitting in cash
 - Still the right amount out monthly?
 - Retained Earnings
 - Grant allocation
- **Membership** – Allocation and tracking of the \$1 increase. \$1 increase approved for website development and maintenance - report
 - **REMINDER** – all need to renew US Skiing membership
 - **Complete all facets** – SafeSport, Avalanche Training, etc.
 - Credit Card for operational needs – report
 - Update to debut card
 - **Grant Allocation Committee – Leseur** – Report and motion to accept recommendations

Approved Grant Allocation breakout

- 8.5K alpine
- 5K Nordic
- 8K Freestyle
- Additional funds could be applied to future grant allocation
- January 15, 2022 – approval date
 - Amend date to January BOD Meeting date – Roger
 - Date TBD – October BOD meeting
 - Reports to be presented at that meeting
- One-year grant requests on reserve in case of challenging years

Amended Date Change

Leseur motion

DelliQuadri to 2nd

5:39pm motion made to amend the date

Fundraising

- **Golf tournament** – Report - Shaw
 - Sub-Committee Creation - Nolting to support Calcutta, Bechtel to check-in with Sabrina
 - Others
 - Sponsor and support
 - Current sponsors include Granby Ranch, Zyr Vodka
 - Looking to incorporate Dixon Golf
 - Hope to compose letter to share with BOD to pass along to their acquaintances to hopefully drum up more sponsorships
 - Advertising and flier to BOD and web sites – hopeful to have a flyer by mid-August
 - Save the Date – posed on Social in July with well over 200 views
 - Cash bank for day off – need to discuss with Napoli
 - PayPal reactivation for online collection – Roth to support
- **CO Gives** – No Report

Discipline/Standing Committee's Report

- **Special Jumping/Nordic Combined** –Glueck –
 - Planning full schedule for upcoming year
 - Competitions – National Champs last week
 - 2 RMD athletes won
 - Annika Belshaw
 - Taylor Fletcher
 - Casey Larson (Central) – Special Jumping
 - Winter Start in December in Steamboat
 - World Junior
 - Qualifying for World Cup
 - Regional Competitions throughout year
- **Freestyle** – Adam Leseur
 - Camps
 - Clubs in Hood
 - Water Ramps are Strong
 - Calendar is developing and fairly normal
 - US Selections in Winter Park (a week before Christmas)
 - NorAm Tour organized – Deer Valley in February
 - 4 weeks back to back
 - Apex, Val Saint Come, Killington

- US Nationals – Squaw Valley
- Regional – normal date submission
 - Aspen, Vail, Steamboat, Copper, Telluride all planned events
 - Weekends are back for competition
- Freestyle received generous donation \$50K from Freestyle family
 - Transfer received in July
 - RMD to support documentation, if needed for donor
 - No strings attached donation
 - Baird Investments is an option if Freestyle would like to use it
- **Alpine** – Nolting
 - Working on calendar
 - Finished regional camps
 - Hood was great
 - Heatwaves did impact snow
 - Clubs in Europe
- **RMSRO** – Ken Gay
 - Confirmation
 - TD workshops virtually
 - All Alpine Continuing Education is available virtually
 - Referee Course for Coaches – will be offered online
 - Non-coaches – in person clinics
 - November 13 & 14 – in person clinics
 - Certification COR, COC, CT, RA, etc.
 - Continuing Education offered into January
 - If COVID restrictions prevent in person learning, Plan B would be to continue to provide leeway (from US Ski & Snowboard)
 - TD, Ref, Course Setters were only mandatory positions
 - JA & RF online
 - Timing falling behind if can't capture this year

Old Business

- **Colorado Ski Country USA All-Star Pass Program** – Report – Perricone
 - Re-instated – 25 passes available to be granted based on financial needs
 - Criteria for recommended All-Stars
 - Perricone & Leseur
 - To compose who they are and what they'll achieve – shareable document
 - List of past successes
 - Ideas to help get the point across – clear and concise
 - Solicit to members and directors of Colorado Ski Country
 - Determine income-based needs
 - Hard to ask for tax returns
 - Create plan to evaluate financial need
 - Split between disciplines – TBD based on membership
 - Formerly (50) – 30 alpine, 20 freestyle
 - All families will have income-based needs based on the cost of sport
 - Comfort of asking or sharing family's income is difficult
 - Organizations that specialize in that do not understand these sports
 - Rally Mark Godomsky and Sarah Floyd to looking through this deeper – Betchel
 - Focus on CO Ski Country's desire
 - Residual to program

- Supports overall programs by giving kid's another achievement for resume
 - Helps program retention
 - Future long-term customers engaged in skiing
 - Re-engage industry reps – need insiders on committees
 - Inside connections at resorts – very important connection
 - Determining who meets from merit, who meets from financial need
- **Vail Resorts All-Star Pass Program** – Report - Hopkins/Perricone
 - Vail has received Thank You letters from athletes
 - Impressed by the quality and consideration from the kids
 - No response at this time from Vail Resorts
 - Ellen Galbraith is back from Northstar working in main office at Vail Resorts – liaison to executive group at Vail Resorts
- **Fall Festival** – Report - Ward/Shaw
 - Glenwood Springs facility considered
 - Finance based and centrally based location
 - Virtual necessity
 - Round Table analysis of virtual this year
 - Glueck supports going virtual
 - Leseur – cannot attend October 10 (work conflict) – Freestyle meetings will be scheduled the following weekend – TBD
 - Betchel – prepare for virtual based on governing body
 - Shaw – likely virtual meeting
 - Gay – trends are favoring virtual
 - Napoli – prepare for virtual
 - Nolting – based on Chip's note, we will likely need to go virtual
 - Online possibly better because of Fall Sports
 - Larger recognition online this time around
 - Probable decrease of All Star participation due to changes in pass program
 - Post pics online – webpage and social media
 - Preparation for meeting space/food would involve a deposit

Motion to make Fall Festival to go virtual

Glueck motion

Napoli – 2nd

6:51pm motion made

- **Sunday meeting will be optimal – October 10 (originally scheduled date)**
 - Evening shift – 5pm
 - Fall sport impact could still be a factor
 - Club level sports can occupy weekends
 - Tuesday, October 12th – evening hour suggestion
 - Roger to propose some dates/times – CB to Doodle Poll group
 - General membership notice – 45 days ahead of meeting?

Web site – Report – Shaw

Hopeful to go live with a “soft opening” mid-August

Need BOD's headshots and bios

August 15 deadline, if possible

Will advertise Golf Tournament on website

Any athlete pics from regional athletes or candids would also be helpful

Please send directly to Shaw – tshaw@winterparkresort.com

New Business

Gold Medal Initiative

- Home Team Charter
- Re-group to discuss and gather historical background
- Need to consolidate two docs
- DelliQuadri, Glueck and Perricone to evaluate

Potential COVID 2021-22 Impact

- COVID Policy Review based on Chip McKnight
- Current protocol for US Ski & Snowboard Team athletes, coaches and officials include:
 - Proof of vaccination is necessary
 - Must wear a mask indoors
 - If unvaccinated
 - Must provide proof of negative PCR test

Next Meeting –

October 10, 2021 Fall Festival General membership and BOD meeting time and location TBD

Closing Comments – Thank everyone for your time today

This BOD has shown great support of our athletes and we are moving in good directions

Adjourn –

Glueck motion

Bechtel – 2nd

M/S/C

Meeting concluded at 7:06pm